

PRODUCT LIFE CYCLE CHANGE NOTIFICATION

7200 and 190 Series Proximitors Systems are Transitioning to Life Cycle Phase 5

The Baker Hughes Product Life Cycle Management Program is intended to help you proactively plan the ongoing operation and maintenance of your 7200 and 190 Series products by providing information on the availability of parts and support. Notices such as this are issued at life cycle milestones to inform you of changes and to provide recommendations on how to move forward.

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Status Details

The Bently Nevada 7200 and 190 series Proximitors® systems have served the industry well since introduction in the 1980s and 1990s. Many units can still be found in service today identified by the distinctive light yellow cable color. Bently Nevada strives to ensure sufficient availability over the lifecycle with the 7200 and 190 series available as phase 3, spares only, since 2005.

As such, we are now moving the **7200 and 190 series Proximitors Systems to Phase 5, obsolete**, and notifying all customers of the recommended 3300XL series replacement.

Customers are encouraged to consider the 3300XL series with improved performance and full lifecycle phase 1 support as a recommended replacement when deemed necessary as the 7200 and 190 series units in service today are fully functional. Contact your local Bently Nevada sales or technical specialist for any assistance in appropriate cross reference.

Affected Parts List

All 7200* and 190 series sensors, cables, and Proximitors including modifications.

*Note that the 18745, 7200 Proximitors, is not included as part of this Phase 5 transition.

Product Support

For support information, contact the Bently Nevada technical support team by e-mailing techsupport@bently.com, by calling: +1 775-215-1818 or by logging into: www.bntechsupport.com.

You may also visit us at www.bently.com and navigate to Technical Support for a list of technical support phone numbers specific to your global location.

Recommendations

Baker Hughes recommends that as new technologies become available, our customers take the opportunity to improve their machinery protection and condition monitoring systems. This allows them to keep pace with continually increasing competitive and regulatory demands for physical asset management, machinery protection, and equipment reliability/availability. Systems approaching obsolescence cannot provide the same level of data access, analysis, and monitoring capabilities that are available from newer product offerings in our **3300XL Proximator Line**. Given the multi-years window provided between Phases 3 and 5 in our life cycle management program, customers are encouraged to evaluate the costs of maintaining their current systems against the benefits of migrating to newer platforms.

As Baker Hughes introduces new products, they are often designed with backward compatibility in mind, including the recommended **3300XL replacement** allowing the transition from older systems to newer systems with a minimum of disruption and inconvenience.

You may also visit us at www.bently.com and navigate to Technical Support for a list of technical support phone numbers specific to your global location.

Life Cycle Program Phase Overview

Bently Nevada utilizes a life cycle management program consisting of five basic phases:

- **Phase 1: Product Release**
Hardware is released for sale with full support including ongoing enhancements, custom modifications, new spare parts, and full repair capabilities.
- **Phase 2: Mature Product**
Same as Phase 1 except that no new enhancements are planned. Custom modifications are still available but discouraged. A notification of last time to buy new systems is typically issued several months¹ before transitioning to Phase 3.
- **Phase 3: Spares Only**
Product is no longer available for new installations and no new custom modifications are available. New spare parts (including those for existing custom modifications) are still available, and repair and support are provided as in Phases 1 and 2. A notification of last time to buy spare parts is

typically issued several months¹ before transitioning to Phase 4.

- **Phase 4: No Spares, Limited Support**
New spare parts are no longer available, and support is limited to repair, exchange, or remanufacture (subject to component availability). Notice of last date to repair is typically issued several months¹ before transitioning to Phase 5.
- **Phase 5: Obsolete**
The product has no or limited support². Customers are advised to migrate to an appropriate replacement product with the assistance of a Baker Hughes technical specialist.

Notes

1. While reasonable efforts are made to provide timely notices, Baker Hughes cannot guarantee minimum timeframes for advance notification.
2. Continued support availability in this Phase is subject to change without notice.

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